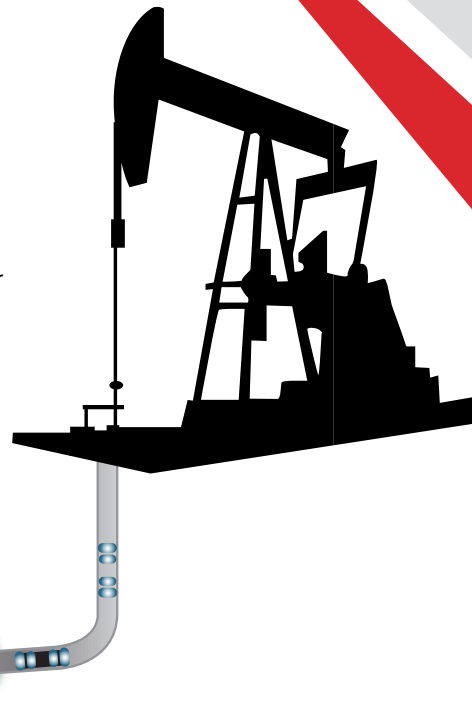


# ARTIFICIAL LIFT

DistributionNOW offers a variety of artificial lift products, from custom rod pump systems, to variable frequency drives with SALT capability, to high-quality progressing cavity pumps for customer-specific well conditions.

Supplying quality artificial lift equipment and expertise to the oil and gas industry has become increasingly important as new fields emerge and an increasing number of wells come online. That's why DistributionNOW is constantly searching for new technology to help our customers lower lifting costs and decrease downtime. In addition to our quality, leading-edge products, we also offer a range of artificial lift services, including field and local pump shop service, failure analysis and solutions consulting, and customized individual and classroom training.



## ROD PUMP SYSTEMS

We offer complete rod lift system packages, with API-certified pumps, rods, and accessories manufactured to meet stringent quality control measures. We also offer complete system design to meet our customers' specific needs:

- **RODSTAR™ analysis** – software calculates pumping speed, plunger size, optimum rod string design, pumping unit size, and motor size based on your target production
- **Training** – component training, and customized group or individual training

## PROGRESSING CAVITY (PC) PUMPS

We specialize in complete, customized PC pump system designs that consider all aspects of a customer's well including operating conditions and fluid properties.

## VARIABLE FREQUENCY DRIVES (VFD)

DistributionNOW specializes in advanced variable frequency drives with Sensorless Artificial Lift Technology (SALT). This system provides several benefits

SALT is an advanced artificial lift system control, using a sensorless vector VFD with integrated pump-off software. Instead of shutting off the pump during periods of low production, SALT reduces the pump speed, maintaining production but reducing the energy consumption by 20% and the mechanical stress associated with stopping and restarting the pump.

SALT offers significant advantages to all types of down-hole pumps, including rod, progressing cavity, and submersible pumps. It also provides warning capabilities for conditions such as pump off, paraffin buildup, gas pockets, failure to recover, and maximum and minimum loads. These warnings, as well as information regarding the number of strokes per day, inferred production, and gas purges, are all recorded in a log that reports pump activity from the previous thirty days.

## HYDRAULIC PUMPING UNIT (HPU)

DistributionNOW offers a complete line of high performance hydraulic pumping systems for many oil and gas applications. The HPU has several advantages over a traditional rod pump system. Quick installation, low set-up cost, and a peak polish rod load of 40,000 lb are just a few reasons why HPUs are economical and becoming a major factor in shale plays across North America. DistributionNOW can design an HPU for your well conditions that will maximize production and profits.

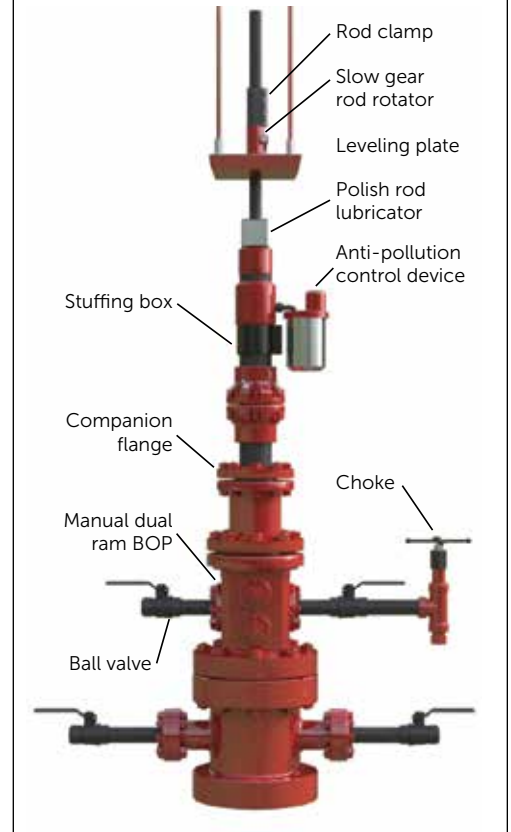
## PUMP SHOPS

Our primary focus is delivering intelligent equipment solutions that can optimize performance and reduce failures that directly impact your bottom line. DistributionNOW's 35 pump shops, focused in each major U.S. shale play, provide quality artificial lift expertise and services. Our shops follow API standards and strict standard operating procedures to ensure the best possible service. Each location is fully equipped to meet your needs in all aspects of artificial lift, with experienced pump technicians, complete pump analysis, pump tracking systems, and our pump and surface equipment design capabilities. Whether you need an entire artificial lift system or a single repair, contact DistributionNOW.

Example Rod Pump Reports



DistributionNOW also offers all critical well hook-up components.



### U.S. Pump Shop Locations

Tuscaloosa, AL	205-752-8995
Bakersfield, CA	661-589-2048
Ventura, CA	852-652-2031
Cheyenne Wells, CO	719-762-8801
Fort Lupton, CO	303-659-6078
Sterling, CO	970-522-2384
Trinidad, CO	719-846-8610
Wray, CO	970-332-5927
Crossville, IL	618-842-9176
Fairfield, IL	618-842-9176
Russell, KS	785-483-3106
Paintsville, KY	606-789-3791

Mt. Pleasant, MI	989-773-9948
Sidney, MT	406-433-4918
Dickinson, ND	701-225-6700
Mohall, ND	701-756-6834
Williston, ND	710-774-1904
Bloomfield, NM	505-632-4555
Andrews, TX	432-523-2300
Big Lake, TX	325-853-4060
Bryan, TX	979-589-1222
Carrizo Springs, TX	830-468-3227
Denver City, TX	806-592-9297
Kenedy, TX	830-583-0600
Kilgore, TX	903-984-3007

Pecos, TX	432-363-2740
Perryton, TX	806-435-7613
Pleasanton, TX	830-569-8158
Sundown, TX	806-229-3100
Tilden, TX	361-274-3438
Enid, OK	580-234-1882
Roosevelt, UT	435-722-0795
Charleston, WV	304-342-5193

### Future Locations

Taft, CA
Centerville, MS
Bolivar, OH
Gonzales, TX
Douglas, WY

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